

# Fundraising & Sponsorship Manager



## The Role

In August 2020 Tchoukball UK will be hosting the European Tchoukball Championships (ETC) and European Youth Tchoukball Championships (EYTC) in Leeds. Tchoukball UK is seeking a driven and enthusiastic individual to join the organising committee as the Fundraising and Sponsorship Manager.

As a zero funded NGB, we are completely reliant on competition fees and external sources of funding to ensure the tournament showcases the best of Tchoukball UK. The Fundraising and Sponsorship Manager will be responsible for the generation of external funds in the run up to the event and throughout the event period.

## Person Specification

	Essential	Desirable
Experience - Length and type of experience needed	<ul style="list-style-type: none"><li>● Ability to work at a distance from the rest of the Organising Committee</li></ul>	<ul style="list-style-type: none"><li>● IT competent preferably with Google Apps knowledge</li></ul>
Qualifications - Minimum qualifications needed or relevant experience	<ul style="list-style-type: none"><li>● Have experience sourcing funding through sponsorship and/or fundraising</li></ul>	
Skills and abilities	<ul style="list-style-type: none"><li>● Excellent communicator with strong interpersonal skills</li><li>● Able to build and maintain relationships with potential sponsors and donors with strong ability to influence</li><li>● Self-motivated individual who is able to take ownership for their own tasks and deadlines</li></ul>	

## Key Responsibilities

- Lead the generation of income for the ETC and EYTC through fundraising and sponsorship
- Generate innovative and creative ideas to maximise revenue from both the ETC and EYTC
- Manage relationships with sponsors to ensure their activation needs are met pre, during and post event
- Work with the Marketing and Communications Manager on key touch points for spectators and athletes to ensure the event sponsors are profiled appropriately
- Ensure that all sponsors or donors are thanked for their contributions post event, highlighting their impact on the event and Tchoukball UK

## Requirements

- The ETC and EYTC will be running from 1-10 August 2020. The Fundraising and Sponsorship Manager will be required to attend multiple days of the event.

## Other

- Potential to extend role after the event, to help Tchoukball UK in future endeavors
- For more information on Tchoukball UK, please see our [website](#) and read our latest news [articles](#)

## Apply

For more information on the role and to apply, please send a CV and cover letter to:

**Eithne Mc Carthy**

*Head of Volunteering*

Tchoukball UK

E: [eithne.mccarthy@tchoukball.org.uk](mailto:eithne.mccarthy@tchoukball.org.uk)